



# Annual Plan

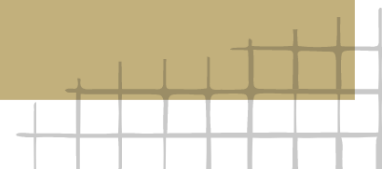
## 2023-2024



**NORTH POINT**  
Business Advisory Council  
If you want to be it, you have to see it.



[npesc.org](http://npesc.org)



**Name of School District, ESC or JVSD identified as Business Advisory Council:**

**North Point Educational Service Center (NPESC)**

**Member School Districts in the NPESC Business Advisory Council:**

District	Primary Contact/Role	Primary Contact Email	Secondary Contact/Role	Secondary Contact Email Address
<b>ERIE CO.</b>				
Edison Local Schools	Corey Ream, Superintendent	cream@edisonchargers.org	Dean Stanfield, Curriculum Director	dstanfield@edisonchargers.org
EHOVE Career Center	Chris McCully, Superintendent	cmccully@ehove.net	Erika Beckman, Assistant Superintendent	ebeckman@ehove.net
Huron City Schools	Dr. James Tatman, Superintendent	Jtatman@huron-city.k12.oh.us	Dr. Julie McDonald, Asst. Superintendent	jmcdonald@huron-city.k12.oh.us
Kelleys Island	Ben Ohlemacher Superintendent	bohlemacher@kelleys.k12.oh.us	Betty Schwiefert, Treasurer	bschwiefert@npesc.org
Margaretta Local Schools	Edward Kurt, Superintendent	ekurt@margarettaschooldistrict.com	Dr. Jennifer Theis, Principal MS/HS	jtheis@margarettaschooldistrict.com
Perkins Local Schools	Todd Boggs, Superintendent	tboggs@perkinsschools.org	Rena McClellan-Asst. Superintendent	rmclellan@perkinsschools.org
Sandusky Central Catholic	Ryan Wikel, President	rwikel@sanduskycc.org	Brian Ferber, HS and MS Principal	bferber@sanduskycc.org
Sandusky City Schools	Dan Rambler, Superintendent	drambler@scs-k12.net	Dennis Muraturoi, Chief of Staff	dmuratori@scs-k12.net
Townsend Community School	Ryan Bohn, Superintendent/Principal	rbohn@townsendcs.org	Karen Berg, Transition Coordinator	kberg@townsendcs.org
Vermilion Local Schools	David Hile, Superintendent	dhile@vermilionschools.org	Wes Weaver - Asst. Superintendent	wweaver@vermilionschools.org
<b>HURON CO.</b>				
Bellevue City Schools	Troy Roth, Superintendent	troy.roth@bellevueschools.org	Kim Swartz, Curriculum Director	kim.swartz@bellevueschools.org
Monroeville Local Schools	Kristin Kaple-Jones, Superintendent	kjones@monroevilleschools.org	Coral Smith, Curriculum Director	coralsmith@monroevilleschools.org
New London Local Schools	Brad Romano, Superintendent	bromano@nlschools.org	Stephanie Glasure, Curriculum Director	sglasure@nlschools.org
Norwalk Catholic	Martin Linder, President	mlinder@ncsmail.org	Mike Gocsik, High School Principal	mgocsik@ncsmail.org

Norwalk City Schools	Bradley E. Cooley, Superintendent	cooleyb@norwalktruckers.net	Sandi Stewart, Student Success Counselor	stewarts@norwalktruckers.net
South Central Local Schools	Ben Chaffee, Jr., Superintendent	bchaffee@south-central.org	Thomas Hellickson, High School Principal	thellickson@south-central.org
Western Reserve Local Schools	William Snyder, Superintendent	wsnyder@western-reserve.org	Ann Todd, Career Coach	atodd@western-reserve.org
Willard City Schools	Jeff Ritz, Superintendent	ritz.jeff@willardschools.org	Jenni Smith, Curriculum Director	smith.jenni@willardschools.org
<b>Ottawa Co.</b>				
Benton-Carro Il-Salem Schools	Cathy Bergman, Superintendent	cbergman@bccsd.com	Cheryl Schell, High School Principal	cschell@bccsd.com
Danbury Local Schools	Cari Buehler, Superintendent	buehlerc@danburyschools.org	Marissa Merk, Curriculum Director	merkm@danburyschools.org
Genoa Area Local Schools	Dennis Mock, Superintendent	drmock@genoaschools.com	Bill Fisher, Career Readiness Coordinator	wwfisher@genoaschools.com
Middle Bass Island Local	Matt Markling, Superintendent	mmarkling@middlebass.k-12.oh.us	John Schneider, Treasurer	jschneider@middlebass.k12.oh.us
North Bass Island Local	Matt Markling, Superintendent	markling@northbass.k-12.oh.us	Bart Anderson, Treasurer	banderson@northbass.k12.oh.us
Port Clinton City Schools	Patrick Adkins, Superintendent	padkins@pccsd-k12.net	Mike Miller, Career Coach	mmiller@pccsd-k12.net
Put-in-Bay Local Schools	Scott Mangas, Superintendent/ Principal	smangas@put-in-bay.k12.oh.us	Joy Cooper, Treasurer	jcooper@put-in-bay.k12.oh.us
<b>Sandusky Co.</b>				
Bishop Hoffman Catholic	Loretta Coil, President	lcoil@bishop-hoffman.net	Cori Foos, School Counselor	cfoos@bishop-hoffman.net
Clyde-Green Springs Ex. Village	Lucas Messer, Superintendent	lmesser@clyde.k12.oh.us	Joseph Letterhos, Asst. Superintendent	jletterhos@clyde.k12.oh.us
Fremont City Schools	Jon Detwiler, Superintendent	detwilerj@fremontschools.net	Denice Hirt, Asst. Superintendent	hirt@fremontschools.net
Gibsonburg Exempted Village	Dr. Bob Falkenstein, Superintendent	rfalkenstein@gibsonburgschools.org	Anne Arnold, Treasurer	aarnold@gibsonburgschools.org
Lakota Local Schools	Dr. Chad Coffman, Superintendent	ccoffman@lakotaschools.org	Sherry Sprow, High School Principal	sspro@lakotaschools.org
Vanguard Sentinel Tech Center	Greg Edinger, Superintendent	gedinger@vsctc.org	Angie Morelock, Public Relations & Communications	amorelock@vsctc.org
Woodmore Local Schools	Dr. Mary Schaeffer, Superintendent	mschaeffer@woodmoreschools.com	Kyle Clair, High School Counselor	kclair@woodmoreschools.com

The BAC continues to work hard to expand, evolve and make a positive impact across the region. A very close partnership exists between industry, education, economic and workforce development, and higher education to increase momentum forward.

### Membership of the NPESC Business Advisory Council:

BAC Member	Title	Email	Industry Represented
Douglas P. Crooks	Superintendent & BAC Chairman, North Point ESC	dcrooks@npesc.org	Educational Instruction
James Rinaldo	Governing Board Member & BAC Vice-Chairman, North Point ESC	rinaldojml@outlook.com	Educational Instruction
Andrea Smith	Assistant Superintendent & BAC Secretary, North Point ESC	asmith@npesc.org	Educational Instruction
Beth Hannam	Director, Sandusky County Economic Development	director@sanduskycountyedc.org	Economic Development
Eric Wobser	Chief Executive Officer, Greater Sandusky Partnership	EWobser@greatersandusky.com	Regional Workforce Development Collaborative
Chris Singerling	Director, Ottawa County Improvement Corporation	csingerling@ocic.biz	Economic Development
Sarah Ross	Director, Norwalk Economic Development Corporation	director@norwalknedc.com	Economic Development
Makenna Laser	Interim Director, Firelands Forward	makenna@firelandsforward.com	Economic Development
Nico Samaniego	Business Development Coordinator, Erie County Economic Development Corp	nico@eriecountyedc.org	Economic Development
Alex McCoy	Director, Huron County Economic Development Corporation	amccoy@hcdc.net	Economic Development
Andy Horn	Engineering Manager, Motion Controls Robotics	andy.horn@mcri-us.com	Production/Manufacturing
Daryl Deering	President, Schlessman Seed Co and Governing Board Member, North Point ESC	daryldeering@hotmail.com	Agriculture, Sales & Education
Ben Chaffee	Superintendent, South Central Local Schools	bchaffee@south-central.org	Educational Instruction
Dr. Paul Lockwood	Governing Board Member, North Point ESC	prmarsh2@gmail.com	Educational Instruction
Marianne Cheatham	Governing Board Member, North Point ESC	mari3@bex.net	Educational Instruction
Eileen Buhlan	Governing Board Member, North Point ESC	Eileenbuhlan3@gmail.com	Educational Instruction
Rob Monak	WorkForce Development/Organizer, Ironworkers Local 55	rob@iw55.org	Construction & Extraction/Skilled Trades
Miriam Batke	Chief Human Resources Officer, Fisher Titus Medical Center	mbatke@ftmc.com	Healthcare
Stacy Maple	Organizational Development Manager, Catawba Island Club	smaple@ciclub.com	Hospitality/Tourism
Dr. Ram Veerapaneni	Interim Dean, BGSU Firelands Campus	ramv@bgsu.edu	Higher Education
Ed Kurt	Superintendent, Margaretta Local Schools	ekurt@margarettaschooldistrict.com	Educational Instruction
Dr. Jeffrey McClellan	Founder, StartSOLE Educational Consultant	jeff@startsole.org	Education Instruction

Angie Morelock	Public Relations & Communications Director, Vanguard-Sentinel Career Center	amorelock@vsctc.org	Career Tech Education
Ashley Spangler	Workforce Readiness Coordinator, North Point ESC	aspangler@npesc.org	Educational Instruction
Laramie Spurlock	MS & HS Principal, Danbury Local Schools	spurlockl@danburyschools.org	Educational Instruction

**Mission Statement:**

The mission of the North Point Educational Service Center Business Advisory Council is to engage the business and education communities to understand and support the educational and employment needs within our service region of Erie, Huron, Ottawa and Sandusky Counties.

The regional BAC meets four times per year. Meeting dates for the 2023-24 school year are as follows:

- Quarter 1: Tuesday, September 19, 2023 @ 9:30 AM
- Quarter 2: Thursday, December 7, 2023 @ 9:30 AM
- Quarter 3: Thursday, March 7, 2024 @ 9:30 AM
- Quarter 4: Thursday, June 13, 2024 @ 9:30 AM

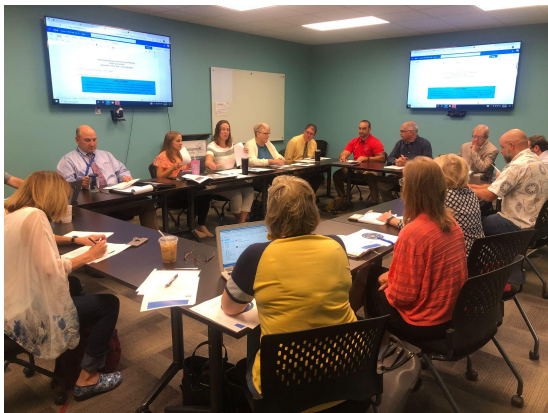
NPESC’s BAC is a leader for all regional, multi-county initiatives and strategies. The BAC establishes the goals, strategies and direction for the entire region. Additionally, the BAC continues to maximize impact by operating unique activities and initiatives managed by committees in each county (Erie, Huron, Ottawa and Sandusky). Each county committee is made up of local key business leaders, school personnel, economic directors, and other community based organizations unique to the county. Updates about each county committee’s progress toward goals and initiatives are provided by representatives at each quarterly NPESC BAC meeting and documented in the meeting minutes. The regional BAC meetings allow for rapid idea sharing and replication of successful initiatives and experiences.



Each county committee has established a regular meeting schedule for the 2023-24 school year as follows:

**Erie County Committee Meetings:**

- September 27, 2023 @ 9:00 AM
- October 25, 2023 @ 9:00 AM
- November 29, 2023 @ 9:00 AM
- January 31, 2024 @ 9:00 AM
- February 28, 2024 @ 9:00 AM
- March 27, 2024 @ 9:00 AM
- April 24, 2024 @ 9:00 AM
- May 29, 2024 -@ 9:00 AM



**Huron County Committee Meetings:**

- September 8, 2023 @8:00 AM
- November 17, 2023 @8:00 AM
- March 8, 2024 @8:00 AM
- May 17, 2024 @8:00 AM



**Ottawa County Committee Meetings:**

- August 4th, 2023 @ 8:30 AM
- December 1, 2023 @ 8:00 AM
- February 2, 2024 @ 11:30 AM
- April 5, 2024 @ 8:30 AM
- June 7, 2024 @ 11:30 AM
- September 6, 2024 @ 8:30 AM



**Sandusky County Committee Meetings:**

- August 1, 2023 @ 8:30 AM
- November 7, 2023 @ 8:30 AM
- February 6, 2024 @ 8:30 AM
- May 7, 2024 @ 8:30 AM
- August 6, 2024 @ 8:30 AM
- November 5, 2024 @ 8:30 AM

NPESC’s BAC strategies are directly aligned to the three goals established by the Ohio Department of Education for Business Advisory Councils which include:

- *Develop Professional Skills for Future Careers - Work together to delineate key professional skills needed for the future job market. Develop a curriculum that instills these skills while advising on changes in the economy and job market.*
- *Build Partnerships - Develop working relationships among businesses, labor and education personnel.*
- *Coordinate Experiences - Create environments that allow students to demonstrate proficiency in critical professional and specialized skills that will aid in future employment.*

**NPESC’s Regional Strategies for the 2023-24 school year include:**

<b>GOAL 1: Develop Professional Skills for Future Careers</b>
<i>Increase understanding of students’ aptitude and interest in relation to in-demand careers.</i>
<i>Share information about workplace behaviors and skills needed for students’ success in future careers.</i>
<i>Continue with implementation of Career Exploration Framework in all high schools in the region. Develop and implement a new framework for middle school level.</i>
<i>Explore and implement additional Industry Recognized Credential Programs and new Career Pathways.</i>
<i>Increase the number of students earning the OhioMeansJobs Readiness Seal. Expand knowledge of the seal to regional business leaders.</i>
<b>GOAL 2: Build Partnerships</b>
<i>Foster dynamic on-going communication and strengthen the relationship between business and education. Expand the number of business &amp; community partners.</i>
<i>Create new professional learning activities to expand educators’ knowledge of the changing landscape of opportunities for students after high school.</i>
<b>GOAL 3: Coordinate Experiences</b>
<i>Expand opportunities for job shadow experiences, student internships and other opportunities to support student academic experiences.</i>
<i>Expand Student Academy programs.</i>
<i>Engage youth in better understanding of the career, college, and military opportunities available in their community and understand what it takes to prepare for these careers.</i>

NPESC’s Regional BAC Action Plans for 2023-24 to **Develop Professional Skills for Future Careers** include:

	Plan or Initiative	Districts Impacted	Businesses Involved	Timelines	Resources	Potential Barriers	Metrics
Implement YouScience Career Discovery Assessment at each high school.	Provide training and on-going support for school personnel with YouScience Discovery implementation and best usage from the data it provides.	<a href="#">26 districts implementing for 2023-24</a>	N/A	August 2023-June 2024 YouScience Implementation  October 2023, January 2024 & April 2024 School Summits	<a href="#">YouScience Career Discovery</a> subscription fee, district point person for administration & implementation	Districts using another tool (Naviance or OMJ Interest Assessment only). <a href="#">BAC continues to share the rich regional and county level data gleaned from assessment</a>	<a href="#">26 districts implementing for 2023-24</a> (increase of 2 from last year)
	Analyze YouScience data at BAC meetings regularly to discuss trends, identify mis-alignments of talent to interest and plan student activities.	All member districts of BAC	All business members of NPESC’s regional BAC & county Steering Committees	Fall BAC meetings - review last year’s data.  Winter and spring review data captured from new school year	Regional compilation of data by ESC staff	Data missing from schools not utilizing YouScience Assessment	<a href="#">BAC continues to share the rich regional and county level data gleaned from assessment</a>
	Increase the number of regional and county level Career Coach Network meetings & coaching sessions to provide on-going support & training	All member districts of BAC using YouScience	N/A	September 2023-June 2024	ESC Workforce Readiness Coordinator, Meeting Space	Lack of attendance or participation by Career Coaches	Meeting attendance logs and artifacts compiled from meetings
Implement YouScience Career Snapshot Exploration Assessment at each middle school.	Train school personnel on YouScience Snapshot implementation and data analysis of reports	<a href="#">12 districts implementing for 2023-24</a>	N/A	October, January & May- All school team summits,  Middle School Principal & Counselor Network meetings during 2023-24	<a href="#">YouScience Career Discovery</a> Middle School level subscription fee, district point person for administration & implementation	Funding for subscription fee  BAC will explore other potential revenue streams to assist school districts with costs	<a href="#">12 districts implementing for 2023-24</a> (increase of 3 from last year)



	Plan or Initiative	Districts Impacted	Businesses Involved	Timelines	Resources	Potential Barriers	Metrics
<b>Continue implementation of regional Career Exploration Framework at all high schools</b>	Each school district will create a new action plan for the 2023-24 school year based on the framework components to address who, when, what do we need, how will we know?	All member districts of BAC	BAC Businesses will be involved as student experiences are planned during 2023-24	October, - All school summit for action plan development; January & May school summit to monitor progress & adjust action plans  HS Principal, HS Counselor & Career Coach network meetings will be used to monitor action plan progress. Reports on progress given at county/regional BAC meetings	School Career Exploration Teams made up of HS Principal, Career Coach, School Counselor & Career Exploration Teachers  ESC funding for meeting costs and ESC Staff support	Districts that are much farther behind with Career Exploration elements may feel overwhelmed. All districts will be supported to add in new elements from the Framework. Seek funding sources and creative programming to add more Career Coaching support in school districts	A Regional electronic dashboard will be created so each school's action plans can be accessed for ease of sharing ideas and networking to build capacity
<b>Develop and Implement a new Career Exploration Framework at all middle schools</b>	Assemble a team of career coaches & teachers to develop a new Middle School Career Exploration framework.	All member districts of BAC will be invited to participate.	BAC Businesses will review the framework as it is developed during BAC meetings and will provide feedback & input.	November 2023 - February 2024	ESC Workforce Readiness Coordinator, Volunteer Career Coaches & Teachers. ESC funding for meeting costs and ESC Staff support	Lack of volunteers to serve on the development committee. Lack of release time for committee volunteers	Creation of a new framework to be used as a guide for all district plans.
<b>Implement new or additional IRC programs at each high school</b>	Host regional training sessions for teachers for new IRC programs	All member districts of BAC	N/A	October 2023-June 2024	Regional School Summit meetings, regional & county network meetings to share IRC successes & ways to overcome challenges. Funding for training	Successes of students earning IRC's and finding employment needs to be procured and shared to promote the value of the educational investment	<a href="#">Regional BAC data and IRC programs by district</a> - (increase of 359 over last year)
<b>Expand Academy programs/ Work Based Learning Opportunities</b>	Promote the successes of the Ottawa Co STA (including Marine Trades Certification) and STNA Academies as well as the school based academies of Huron, Perkins and Sandusky	All districts in Ottawa County, as well as Huron City, Perkins, Sandusky City	Fisher-Titus Medical Center; Northern Manufacturing; LEWCO, Logistic, Blue Chip Machine & Tool, Cedar Fair Company, Corso's, Firelands Regional Medical Center,	August 2023-June 2024	Network meetings & school summits to share, funding streams for training, academy development	Funding sources to hire school based Career Coaches and/or new facilitators of regional academics	<a href="#">187 students in 22-23</a>  Huron City Schools added a new Academy program for the start of the 2023-34 school year as a result of

	City. Promote the formation of new academies & pilot programs		Freudenberg NOK, Great Wolf Lodge, Humanetics Solutions, Janotta & Herner, JBT Food Tech, LewCo, MCPc Imaging & Printing, NASA Plum Brook Station, Perkins Police Dept, Sandusky Police & Fire Department, Sandusky Register				sharing from last year.
<b>Establish Regional DRONE/ Robotics League for students</b>	Recruit local school teams to establish robotics & drone teams so students can <b>explore, learn &amp; compete in local &amp; regional competitions</b>	All member districts of BAC	N/A	September 2023- July 2024	NPESC STEM Staff, School Team Advisors, Students, Robotics & drone equipment, locations for competitions	Lack of funding for equipment; Lack of interested school advisors	Number of participating school teams & students in local & regional competitions
<b>Expand opportunities for students to practice soft skills (communication, collaboration, critical thinking and creativity) in all grades K-12</b>	Host new and refresher PD sessions for SOLE (Self Organized Learning Environments)	All member districts of the BAC	N/A	September 2023- June 2024	ESC SOLE Trainers, Funding for meeting expenses	Availability of substitutes. Explore how to offer training virtually and on-demand	SOLE Regional Dashboard documenting the number of teachers registered and lessons planned & delivered
	Presentations by teachers from 2023 Boot Camps at building & district staff meetings to stress the need & encourage the practice of soft skills in every classroom	All member districts of the BAC	N/A	August 2023 - December 2024	Meeting time for presentations	None	Meeting agendas and reports from administrators
	Implement hands on career focused lesson at the start of each Student Boot	All member districts of the BAC	Twenty four businesses representing in demand industry sectors	October 2023 - April 2023	ESC teacher for lesson, classroom	Availability of bus/van drivers to transport students	Participation numbers of students. (Targeting a minimum of 480 students)

	Camp	using YouScience			meeting space, transportation	to Boot Camp experience	involved in the Boot Camps) Pre/Post evaluation completed by students & businesses
	Teach "Soft Skills" Roadshow lessons in middle & high school classes as requested	Open to All member districts of the BAC	N/A	September 2023- May 2023	ESC Educational Consultants	Lack of schools interested in these on-site lessons	List of number of schools interested & number of lessons completed
<b>Increase the number of students earning the OMJ Readiness Seal</b>	Provide training on the beta version of the new digital tool, PortfoliOH	Five districts from the region will pilot PortfoliOH. Districts to be determined	N/A	October 2023 - March 2024	New digital OMJ Career Platform PortfoliOH  ESC trainers & funding for training meetings	PortfoliOH is in BETA format. Timeliness to update & release final version.	<a href="#">Increase in the number of students earning OMJ Seal in the region</a>

NPESC’s Regional BAC Action Plans for 2023-24 to **Build Partnerships** includes:

	Plan or Initiative	Districts Impacted	Businesses Involved	Timelines	Resources	Potential Barriers	Metrics
<b>Collaborate with Firelands Forward &amp; NEDC to Support the “Good Jobs Challenge”</b>	50 Youth from Erie & Huron County will complete the Manufacturing Talent Pipeline Project using the WorkAdvance Model	All districts in Erie & Huron Counties	Four local partner companies will be identified as work-based placements	August 2023-July 2024	YouScience Assessment & Data; CMFGA certificate through BGSU Firelands; Career Coaching through Firelands Forward, NPESC Network meetings to identify students	High School schedules may prohibit students from release time to complete certification & work-based learning	Number of students earning the CMFGA certification & job placement. (Goal is 50 Youth by July 2024)
<b>Expand BAC membership for both regional and county level BAC committees</b>	Recruit new business and community based partners	All member districts of the BAC	Recruitment to any in Erie, Huron, Ottawa & Sandusky counties	August 2023-September 2024	Time and solicitation by county Economic Development Directors and ESC Leads	Availability of new business partners to release staff to attend meetings	Meeting attendance logs (increased by 5 new partners over previous year. Those include: C Nelson Manufacturing, OE Meyer; Goodwill Industries; Payne Nickles' CLI Supports )
	Utilize new <i>WorkinFirelands</i> digital recruitment platform to attract new business partners	All member districts of the BAC	TBD	September 2023-August 2024	WorkinFirelands digital recruitment platform	Delay in deployment of new digital platform	Meeting attendance logs
<b>Provide professional learning activities to expand educators’s knowledge of workforce readiness/ Career pathways</b>	Host four Teacher Business Boot Camps 1.0	All member districts of BAC	Six businesses per county identified representing in-demand industry clusters of the county	June 2024- August 2024	ESC & Econ Director time to coordinate, Ashland partnership for grad credit, Funding for Ashland credit	Process has proven effective. Secure local community foundation funding for graduate credit if no other source is available	Twelve successful Boot Camps have been held with 239 educators involved. (increase of 64 since 2022) Satisfaction surveys for teachers and businesses will be solicited for future camps
	Host two Teacher Business Boot Camp 2.0	All member districts of BAC	Six businesses per county identified representing in-demand industry	June 2024- August 2024	ESC & Econ Director time to coordinate,	Participation of teachers since this is a new program. Interest of	Participation logs, Satisfaction surveys for teachers and businesses

<b>workforce readiness/ Career pathways on a deeper level</b>			clusters of the county			businesses to participate	
Establish partnership with Terra Community College's new Small Business Resource Center to team for student programming	Host two Student Boot Camps focused on Entrepreneurship at Terra	All member districts of BAC will be invited to identify and send students.	New small businesses to be determined and serve on a panel to share their story with students.	Entrepreneur Camp development October - December 2023.  Deployment of Entrepreneurship Student Boot Camps January - March 2024	Districts provide transportation and chaperones for students. ESC or Terra funding for meeting space & meals for students. Introductory lesson and materials provided by ESC.	Lack of bus drivers to transport students. Limited participation of small business owners to serve on a panel of experts.	Student Participation logs, Satisfaction surveys for students and business leaders.
Establish partnerships with PAST Foundation, STEM SAIL: Ohio Network & TIES to establish a STEM Ecosystem	Participate in the new Amp-ITT-up Ohio professional learning program and apply to TIES establish a local STEM ecosystem.	All member districts of BAC will be invited to participate.	Business leaders from BAC will be recruited to participate	September 2023 - June 2023	ESC staff to coordinate with PAST Foundation experts. ESC funding for meeting space, materials & meals.	Lack of substitutes to provide release time for teachers for PD; TIES may not accept our application as a new ecosystem	Educator participation logs, Satisfaction surveys for teachers.
<b>Utilize YouScience ECP to increase student exposure to regional businesses</b>	Increase the number of businesses registered in the YouScience Employer Connections Portal (ECP)	All member districts of the BAC	Available to all business in Erie, Huron, Ottawa and Sandusky Counties	August 2023 - September 2024	Economic Director and ESC lead recruitment of companies through social media blasts and personal invitations	No direct access to students is available so businesses may not find the value without explanation	<a href="#">Currently 130 regional businesses registered</a>

NPESC’s Regional BAC Action Plans for 2023-24 to **Coordinate Experiences** includes:

	Plan or Initiative	Districts Impacted	Businesses Involved	Timelines	Resources	Potential Barriers	Metrics
Expand workforce readiness initiatives and opportunities in the region	Hire a regional Workforce Readiness Coordinator to expand programming and opportunities	All member districts of the BAC	Available to all business in Erie, Huron, Ottawa and Sandusky Counties	July 2023	ESC Funding for the position	Future funding to sustain position	New programs & experiences created that are additional to previous years.
Increase opportunities for students to explore local companies and learn about opportunities aligned to in demand careers	Host at least 3 Student Boot Camps in each county (total of 12)	All member districts of BAC using YouScience assessment	36 business sites (9 per county) TBD	October 2023-April 2024	36 Business sites across the region willing to host tours, school manpower to use YouScience data to invite students, Transportation for students, Economic Director & ESC staff to coordinate experiences	Funding for transportation. BAC will explore alternate sources if necessary	Number of students participating in each Boot Camp
	Develop a process for letters written by Business CEO’s to be mailed to students based on YouScience data so students can receive personalized invitations that mirror college recruitment efforts.	All member districts of BAC	Business members of BAC will pilot	February 2024-June 2024	<i>WorkInFirelands</i> Digital Platform, YourScience student data files, Economic Director & ESC Leads time to develop Model letters for CEO’s	Resistance of businesses to participate Resistance of schools to provide student information to businesses	Number of letters created and distributed
Connect students to job shadow & internship experiences	Utilize the new <a href="#">WorkInFirelands</a> digital recruitment platform to link students to job shadow and internship opportunities	All member districts of BAC in Erie, Huron and Ottawa Counties	All businesses registered on <a href="#">WorkInFirelands</a> Platform	August 2023-July 2024	<a href="#">WorkInFirelands</a> digital platform through funding by Firelands Forward Workforce Development Initiative; Economic Directors to train schools & businesses	Resistance of schools to provide time for training; resistance of businesses to use the platform	Analytics captured in <i>WorkInFirelands</i> Platform (1500 students registered in late spring 2023. This is an increase from 0 in 2022)
	Use Fisher Titus’ “Intro to Health	All school districts in the county					

	Careers” Internship Program as a model to establish other internship programs in local businesses	of the new internship programs	Potentially Firelands Medical Center, Promedia, Magruder and The Bellevue Hospital	January 2024- June 2023	Partnership with the business, ESC Workforce Readiness Coordinator	Lack of funds for paid internships; resistance in other hospitals to establish an internship program	Number of participating students completing an internship
<b>Host a regional “Pitch Challenge” for Students</b>	Collaborate with regional partner, RISE/ECED C to plan and implement a Student Pitch Challenge	All member districts from Erie & Huron Counties will be invited to participate	Business leaders from BAC will be recruited to serve as student mentors for pitch and also judges for the contest.	Planning October 2023- January 2024.  Lesson implementation January 2024-March 2024  Pitch Contest March 21, 2024	Zoom meetings with teachers to provide training and lessons for students to prepare “pitches.”  Meeting space for PITCH challenge. Prizes for winners. ESC & RISE funds for materials and lunches for students	Lack of participating school districts to due time constraints	Number of participating students.  Evaluation surveys from students, cooperating teachers and business leaders
<b>Promote STEM initiatives and Problem Based Learning initiatives in classrooms</b>	Provide professional development sessions for teachers to learn about PBL instruction and create lessons	All member districts of BAC	N/A	October 2023 & Spring 2024 Follow up	ESC funding for meeting expenses	Availability of substitutes available to release teachers	PD Attendance logs; PBL lessons created and implemented in classrooms as verified by building administrator
<b>Host Student Opportunities to promote in-demand careers &amp; occupations and connect students to employers</b>	Continue to host and expand the Ottawa Co Career Showcase; Sandusky Co THINK Manufacturing Day; Erie/Huron Co Future Makerworks Events; Sandusky Co Job Fair; Huron Co Job Fair & Erie County Career Showcase	All districts in Erie, Huron, Ottawa & Sandusky County	Participating Businesses TBD	October 2023- May 2024	Firelands Forward and Economic Directors manpower to coordinate; Meeting space; Student Transportation	Funding for student transportation. BAC will explore additional sources	Number of students and businesses involved; Satisfaction surveys

## Thank you to the members of the Regional Business Advisory Council and/or one of the county BAC committees of Erie, Huron, Ottawa and Sandusky.

200TH RED HORSE SQUADRON	GLCAP	OTTAWA COUNTY IMPROVEMENT CORP.
BAY POINT RESORT AND MARINA	HAPPY DAYS BOATING	OTTAWA COUNTY JOB & FAMILY SERVICES
BCS CONSULTING & SERVICES	HERMES PARKER CONCRETE	PAYNE NICKLES & CO.
BELLEVUE CITY SCHOOLS	HOTY ENTERPRISES	PERKINS LOCAL SCHOOLS
BENTON-CARROLL-SALEM LOCAL SCHOOLS	HUMANETICS	PERKINS TOWNSHIP
BETTCHER INDUSTRIES	HURON CITY COMMUNITY FOUNDATION	PORT CLINTON AUTO REPAIR
BGSU FIRELANDS	HURON CITY SCHOOLS	PORT CLINTON CITY SCHOOLS
BISHOP HOFFMAN CATHOLIC SCHOOLS	HURON COUNTY CHAMBER OF COMMERCE	PORT CLINTON MANUFACTURING
BORGERS	HURON COUNTY DEVELOPMENT COUNCIL	PPG
C NELSON MANUFACTURING	IRON WORKERS LOCAL 55	PROMEDICA MEMORIAL HOSPITAL
CAMPBELL'S/PEPPERIDGE FARMS	KELLEYS ISLAND LOCAL SCHOOLS	PUT-IN-BAY LOCAL SCHOOLS
CARDINAL STAFFING	LAKE ERIE SHORES & ISLANDS	RHETECH COLORS
CATAWBA ISLAND CLUB	LAKESIDE BOOK COMPANY	R&D EQUIPMENT
CEDAR POINT	LAKOTA LOCAL SCHOOLS	SANDUSKY CENTRAL CATHOLIC SCHOOLS
CENTURY DIE COMPANY, LLC	LEWCO INC.	SANDUSKY CITY SCHOOLS
CHEF'S GARDEN	LISA WILSON ACUPUNCTURE	SANDUSKY COUNTY CHAMBER OF COMMERCE
CITY OF SANDUSKY	LUCKEY FARMERS	SANDUSKY CO. ECONOMIC DEV. CORP.
CIVILIAN MARKSMANSHIP PROGRAM	LUTHER HOME OF MERCY	SANDUSKY COUNTY JOB & FAMILY SERVICES
CIVISTA BANK	MACK IRON WORKS	SANDUSKY LIBRARY
CLEARWATER COUNCIL OF GOVERNMENTS	MAGRUDER HOSPITAL	SCHLESSMAN SEED COMPANY
CLYDE-GREEN SPRINGS EX. VILLAGE SCHOOLS	MARGARETTA LOCAL SCHOOLS	SOUTH CENTRAL CHAMBER OF COMMERCE
CORPORATE COMPASS TRAINING	MARTIN MARIETTA, INC.	SOUTH CENTRAL LOCAL SCHOOLS



DANBURY LOCAL SCHOOLS	MATERION	SOUTH SHORE MARINE
DAVIS BESSE NUCLEAR POWER STATION	MIDDLE BASS ISLAND LOCAL SCHOOLS	SPA CATAWBA
EAGLEPOINT EXPRESS	MONROEVILLE LOCAL SCHOOLS	TERRA STATE COMMUNITY COLLEGE
EDISON LOCAL SCHOOLS	MOSSER CONSTRUCTION, INC.	THORSPTS
EHOVE CAREER CENTER	MOTION CONTROLS ROBOTICS, INC.	TIP PRODUCTS
ENERGY HARBOR	N2Y	UNITED WAY OF ERIE COUNTY
ERIE BLACKTOP	NEW LONDON LOCAL SCHOOLS	UNILOY
ERIE COUNTY CHAMBER OF COMMERCE	NISSHA MEDICAL	US GYPSUM
ERIE COUNTY COMMISSIONERS	NOMS	US TSUBAKI
ERIE COUNTY INTERNATIONAL AIRPORT	NORTH BASS ISLAND LOCAL SCHOOLS	VANGUARD-SENTINEL CAREER & TECH CENTER
ERIE COUNTY COMMUNITY FOUNDATION	NORTH COAST YOUNG PROFESSIONALS	VERMILION LOCAL SCHOOLS
ERIE CO. ECONOMIC DEV. CORP.	NORTH POINT EDUCATIONAL SERVICE CENTER	WARNER MECHANICAL CORPORATION
ERIE COUNTY HR ASSOCIATION	NORTHERN MANUFACTURING	WESTERN RESERVE LOCAL SCHOOLS
ERIE COUNTY REGIONAL PLANNING	NORWALK CATHOLIC SCHOOLS/ST. PAUL	WHEELING & LAKE ERIE RAILWAY
FIRELANDS FORWARD	NORWALK CONCRETE, INC. (NCI)	WHIRLPOOL CORPORATION
FIRELANDS REGIONAL MEDICAL CENTER	NORWALK CITY ECONOMIC DEV. CORP.	WILLARD CITY SCHOOLS
FISHER TITUS MEDICAL CENTER	NORWALK CITY SCHOOLS	WOODMORE LOCAL SCHOOLS
FREEMAN COMPANY	OE MEYER	
FREMONT CITY SCHOOLS	OHLER & HOLZHAUER	
FREUDENBERG NOK	OHIOMEANSJOBS	
GENOA AREA LOCAL SCHOOLS	OHLER & HOLZHAUER	
GENOA BANK	OTTAWA COUNTY COMMUNITY FOUNDATION	
GIBSONBURG EXEMPTED VILLAGE SCHOOLS	OTTAWA COUNTY ENGINEERS	

To learn more about how your school, business or organization can participate, contact Ashley Spangler, Workforce Readiness Coordinator at [aspangler@npesc.org](mailto:aspangler@npesc.org) or Andrea Smith, NPESC Assistant Superintendent at [asmith@npesc.org](mailto:asmith@npesc.org).

Do you have feedback to provide to the Business Advisory Council that may be helpful in promoting or improving our work? If so, please click the following link to submit:

<https://forms.gle/VBmQA5RERQRxzyyAA>

Detailed summaries about each committee's meeting dates, goals, and initiatives can be found in the NPESC Joint Annual Statement published and posted [on the NPESC website](#) by March of each year. Minutes from NPESC's BAC quarterly meetings can be found on the same website.